

Message Text

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PAGE 01 DOHA 00411 281310Z
ACTION EB-08

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FM AMEMBASSY DOHA
TO SECSTATE WASHDC 3511
INFO AMCONSUL MONTREAL
AMEMBASSY ROME

UNCLAS DOHA 0411
ROME FOR RCAA-DWOR

E.O. 11652: N/A
TAGS: EAIR, ICAO, QA
SUBJECT: US TRSB MICROWAVE LANDING SYSTEM (MLS) AND ICAO ALL
WEATHER OPERATIONAL DIVISIONALS (AWOD) MEETING, MONTREAL
APRIL 4-21, 1978

REF: STATE 69366, EB/OA/AVP TRANSMITTAL SLIP TO EMBASSY DOHA
DATED MARCH 8, 1978

1. EMBASSY E/C OFFICER DELIVERED U.S. WORKING PAPERS AND REPORTS
OF DEMONSTRATIONS OF TRSB/MLS TO DIRECTOR OF CIVIL AVIATION
OMRAN AL KAWARI MORNING OF MARCH 26. AL KAWARI WAS INTERESTED IN
ARGUMENTS PRESENTED IN WORKING PAPERS AND WAS FULLY AWARE THAT
THEY ANSWERED SPECIFIC OBJECTIONS TO TRSB/MLS RAISED BY
BRITISH COMPETITION. ACCORDING TO AL KAWARI, HE HAS BEEN
APPROACHED BY BRITISH EMBASSY ON BEHALF OF DOPPLER MLS SYSTEM.
COMMERCIAL OFFICER USED ALL ARGUMENTS LISTED PARA THREE REFTEL
AND ARGUMENTS IN WORKING PAPERS. AL KAWARI WAS APPARENTLY IMPRESSED
BY ARGUMENTS BUT AT END OF OUR INTERVIEW SAID THAT HIS TECHNICAL
STAFF AND HIMSELF WOULD HAVE TO GO OVER THE PAPERWORK AGAIN BEFORE
MAKING DECISION ON WHICH SYSTEM TO SUPPORT.

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2. AL KAWARI SAID THAT HE HAD REQUESTED FROM GOV PERMISSION FOR
HIM AND HIS TECHNICAL PEOPLE TO ATTEND AWOD MEETING IN APRIL.
IN PAST, GOVERNMENT HAS AGREED TO SUCH REQUESTS AND AL KAWARI
EXPECTS TO LEAD QATARI DELEGATION.

3. WE WERE NOT REPEAT NOT ABLE TO PIN DOWN AL KAWARI ON WHICH WAY
QATAR WILL VOTE ON QUESTION OF ACCEPTING SYSTEM OR ON QUESTION OF

POSSIBLE DELAY FOR FURTHER EVALUATION OF SYSTEMS. HE WAS PARTICULARLY IMPRESSED WITH MODULAR BUILD-UP CAPABILITY OF TRSB AND ARGUMENT TF COST. ARGUMENTS CONCERNING NECESSITY OF EARLY INSTALLATION OF EQUIPMENT DID NOT REPEAT NOT CARRY MUCH WEIGHT WITH AL KAWARI SINCE HIS AIRPORT PRESENTLY HAS MINIMAL SYSTEM OF NAVIGATIONAL AIDS.

4. AL KAWARI UNDERSTANDS TECHNICAL ASPECTS OF BOTH SYSTEMS AND CAN BE APPROACHED AT MEETING ON THIS LEVEL. HE HAS IN PAST EXPRESSED INTEREST IN TRAINING COURSES FOR HIS TECHNICAL STAFF AND FOR AIR CONTROLLERS IN THE U.S. AND WE HAVE PROVIDED HIM WITH FAA COURSE CATALOG. EMBASSY SUGGESTS THAT THIS INTEREST MAY BE ONE AVENUE OF APPROACH TO AL KAWARI AND HIS PEOPLE.

5. WE WILL KEEP DEPARTMENT INFORMED OF ANY DEVELOPMENTS IN QATARI ATTITUDES IF THEY ARE DISCERNIBLE BEFORE DELEGATION LEAVES FOR MEETING.
KILLGORE

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